

# Making Great Even Better: The InfoReady – Cayuse SP Integration

*An InfoReady Whitepaper*



Contact Info:  
Amanda Xydis  
[axydis@inforeadycorp.com](mailto:axydis@inforeadycorp.com)  
517-285-8715

Contact Info:  
Max Dynerman  
[mdynerman@inforeadycorp.com](mailto:mdynerman@inforeadycorp.com)  
202-306-5539

# Making Great Even Better: The InfoReady – Cayuse SP Integration

*An InfoReady Whitepaper*

InfoReady, based in Ann Arbor, MI, and Cayuse, based in Portland, OR, are two software vendors well known by the higher education research administration community. That recognition is based on the widespread acceptance of both InfoReady and Cayuse SP, each one long regarded as the platform of choice in its respective arena.

For Cayuse SP (for Sponsored Projects), that arena is proposal development, submission, and award; and project set-up, project management, and closeout. InfoReady's focus – fully complementary to Cayuse SP – is soliciting grant applications and proposals from across campus, then routing them for review, approval, and selection.

Given how each platform complements the other, it is hardly surprising that mutual clients have frequently requested an easier, faster, and error-free process to seamlessly connect the strengths and capabilities of InfoReady and Cayuse SP. To cite just one very obvious advantage among many: Integration would eliminate the need for applicants and administrators to enter the same or similar data in multiple places. Since that logic made perfect sense to us, too, we quickly finalized an appropriate integration agreement, reached out to our clients to confirm their specific wants and needs, and proceeded into the development process. For both our clients and us, the overarching objective was to continue accelerating efforts in the evolution from manual processes and decentralized management to automated processes and centralized management.

*Not just an integration, but one that offers a truly seamless, intuitive user experience for administrators, investigators, and reviewers*

That powerful, connected platform is now ready to bring your research proposal and submission process to a new level of speed, ease of use, time savings, enhanced investigator participation, reviewer compliance, and award success. And best of all, the InfoReady-Cayuse SP integration process is as simple as one-two-three.

A blue rectangular graphic with a stylized white hand icon pointing towards the right. The text "Three Points of Integration" is written in white, sans-serif font over the hand icon.

## Three Points of Integration

1. User clicks Apply in InfoReady
  - InfoReady Opportunity Meta Data
    - ↳ Sponsored Projects (proposal created)
2. User Routes their Sponsored Projects proposal
  - Sponsored Projects proposal data
    - ↳ InfoReady Review
3. Scoring happens in InfoReady Review
  - Review decision in InfoReady
    - ↳ Sponsored Projects

15

Step 1: Once an opportunity has been published to InfoReady's centralized homepage, the applicant simply clicks 'apply' to begin their submission.

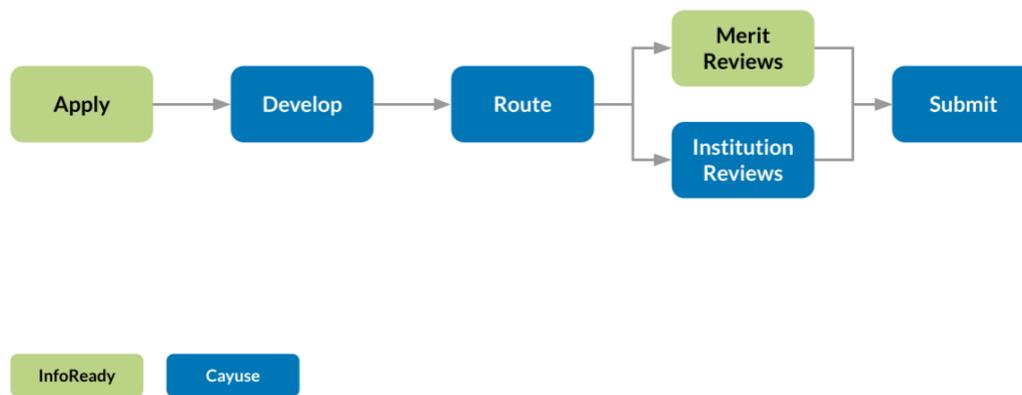
Step 2: The proposal is then started in Cayuse SP with information about the InfoReady opportunity already pre-populated on the proposal.

Step 3: When the proposal is filed in Cayuse SP, data about that proposal is transmitted back to InfoReady for merit review, scoring, and final decisions. The decision is then automatically sent back to Cayuse Sponsored Programs to continue with the proposal development process.

The bottom line is that InfoReady's ability to solicit, review, and select internal applications, aligned with Cayuse SP's ability to submit them to research sponsors, makes the two platforms perfectly suited to speak to each other via integration technology and provide an ideal automated solution for busy research administrators.

For administrators already familiar with the benefits of managing processes in InfoReady, adding the power of Cayuse Sponsored Programs is a cost-effective enhancement to the platform's reputation as higher education's premier solution for decisions, grants, and awards.

## Overview of the Integration Process



20

Beyond the integration, specific benefits of using InfoReady are significant:

- Institutions can post a convenient menu of funding opportunities in one centralized place
- Principal investigators can create and submit complete and compelling proposals
- Administrators can easily check proposals for completeness and accuracy
- Proposals can be automatically routed internally to capture comments and ratings and select the winning efforts
- Reviewers receive automatic reminders
- Selected proposals can be quickly and easily transmitted to sponsoring funders to meet deadlines

### *Global presence...and global customer satisfaction*

InfoReady and Cayuse serve clients internationally as well as domestically, and both do so with among the highest customer satisfaction and retention ratings in their industry sector. That's just one more great reason to contact InfoReady when it's time to consider maximizing your institution's research administration processes. We look forward to hearing from you!

To learn more about the InfoReady – Cauyse Sponsored Programs integration, schedule a demo, or get in touch with current InfoReady platform users, contact Amanda or Max at the contact info below.

Contact Info:  
Amanda Xydis  
[axydis@inforeadycorp.com](mailto:axydis@inforeadycorp.com)  
517-285-8715

Contact Info:  
Max Dynerman  
[mdynerman@inforeadycorp.com](mailto:mdynerman@inforeadycorp.com)  
202-306-5539